

McKesson Clinical Connection SM

**More Comprehensive
Solutions.**

**More Clinical
Support For You.**





Get More and Do More with Clinical Support from McKesson Medical-Surgical

The success of extended care businesses is driven by the health of residents, patients and customers. And with the pressures of today's health care environment, it's important to have an ally that can help you stay focused on providing quality care.

At McKesson Medical-Surgical, we work to understand your daily challenges so that, together, we can develop a customized plan to address your clinical support needs. Now we've made an even stronger commitment by giving you more support through the McKesson Clinical ConnectionSM — the one source for your education, clinical condition and regulatory needs.



Education

- Continuing Education
- General training
- CMS & OSHA mandated
- Learning Management System



Regulatory

- MDS/OASIS, ICD-10, QIS, QAPI
- Rehospitalization
- ACA Compliance

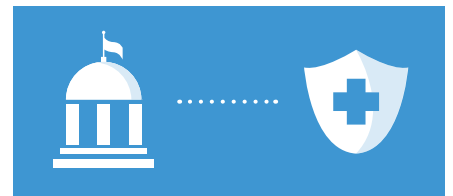


Clinical Condition

- Product in-servicing
- Implementation of Wound Care Programs
- Nutrition & Enteral Nutrition
- Formulary Development Assistance



More Options to Learn



**More
Management Tools**



**More
Customized Support**



More Options to Learn

Online Education

Our online education portal provides complementary access to courses for CNAs and licensed professionals. The McKesson Clinical ConnectionSM portal provides:

- CNA course requirements for CMS and OSHA
- Archive of past McKesson Medical-Surgical Clinical Webinars
- Easy-to-use interface
- Certificates to verify course completion
- Variety of course options to fit your needs



RELIAS LEARNING

Relias Learning

Through our relationship with Relias Learning, we are able to offer access to their Learning Management System, providing a organization training system for your business as well as individual CE education.

Relias Learning has a comprehensive online training system, enabling your organization with:

- Access to a library of accredited, approved and certified online courses
- Customer-branded education site
- Authorship rites to develop and add courses
- Administrator privileges to assign course work to individual or group users
- Automatic tracking of enrollments and completions

Additional Relias Learning features:

- 500+ senior care courses available with 300+ CEs
- ANCC accreditation with dozens of other state accreditations
- Offering courses in both English and Spanish
- An easy-to-use interface for learning — even for staff with little or no computer experience



More Management Tools

Survey Readiness & Quality Management

At McKesson Medical-Surgical, we offer tools designed to help reduce hospital readmissions and improve performance within long term care facilities. Contact your Account Manager today for more details around our software and customized support offerings for survey readiness and quality management.



Data-Driven Decision Making

We work with PointRight, the industry-standard for analytics and decision-support services, to offer our long-term care customers solutions that help them achieve the following goals:

- Predict, measure and reduce rehospitalization
- Accurately complete MDS assessment, improve reimbursement and mitigate risk
- Predict and improve clinical outcomes
- Improve Five-Star Quality Ratings



More Customized Support

Clinical Resource Team

McKesson Medical-Surgical understands your commitment to better health for your residents. This is why our own Clinical Resource Team is ready to help with the challenges you encounter everyday. Our engaged and experienced clinicians are just a phone call away and can offer assistance with:

- Live Clinical Consultation
- Formulary Development Assistance
- Product Selection & Utilization Management
- Clinical Tools
- Training & Education

Take advantage of extensive clinical expertise. Contact the Clinical Resource Team at 877.611.0081 today.

In addition to our clinical support offerings, we also connect you with in-servicing from national brand suppliers and offer support around our own McKesson Brands products to meet your specific needs.



Clinical Consulting

We've teamed up with Pathway Health to bring our customers clinical consulting and education services to help them manage their business and stay prepared for regulatory requirements.

Pathway Health is a professional management and consulting organization serving clients in the long term care and post-acute care industry. Since their founding in 1997, Pathway Health has been keeping a pulse on clinical, regulatory, quality and reimbursement trends to keep our clients on the path to success. A staff consisting of former administrators, DONs, state regulators as well as clinical and MDS leaders underscores their commitment to the industry.



Infection Prevention

Protecting patients, residents and employees from exposure to disease is a concern for most healthcare professionals and facilities. It's clear that it takes a community of healthcare workers, as well as patients, to prevent the spread of even the most common diseases. That's why we've developed infection prevention resources and a website to help you remain up-to-date on the latest recommendations from leading authorities.

For more information on how you can help prevent infection, visit uprevent.mckesson.com.

*Get More.
Do More.*



PRODUCT
SELECTION



DISTRIBUTION
SERVICES



BUSINESS
MANAGEMENT



CLINICAL
SUPPORT

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